



Head of Analytics

Location: Leopardstown, Dublin 18

The Company

Euro Insurances DAC trading as LeasePlan Insurance is a wholly owned subsidiary of LeasePlan Corporation N.V., a fleet management company that manages 1.9 million vehicles in 32 countries.

LeasePlan Insurance offers insurance products such as third party liability, own damage and ancillary products to European LeasePlan companies and their clients on a freedom of services basis.

Job Purpose

LeasePlan Insurance wish to appoint a Head of Analytics reporting to the Managing Director. The role will be responsible for developing and implementing the analytics strategy for LeasePlan Insurance. This role will drive the transition to becoming a data driven, driver centred insurer, enabling LPINS to gain insights into driver behaviours and notable trends. As LPINS continues to grow and captures additional data via the implementation of Next Generation Digital Architecture Insurance (SAP), this provides a great opportunity to grow the analytics capabilities within LPINS and join the Big Data revolution.

This will include developing pricing tools, designing management reporting & performance dashboards and conducting deep dives into insurance portfolios. The vision is an interdepartmental utility team. Experts in problem solving and communication. A team of developers that can streamline existing procedures or create new, efficient procedures, give control to users and communicates results to stakeholders.

The Head of Analytics will have 2 direct reports, a Senior Data Analyst and a Data Analyst. The Analytics Department will support all departments in LeasePlan Insurance and various external stakeholders (parent company, Board of Directors etc.)

Responsibilities will include but are not limited to:

- Work closely with the senior management of LeasePlan Insurance to develop an appropriate strategy for capturing and leveraging data
- Actively participate in the development and transfer of expertise related to advanced data analytics within LeasePlan Insurance and the wider LeasePlan Group.
- Manage the Analytics Team
- Develop pricing tools for SME and private lease clients based on historical claims and exposure data
- Conduct deep dives of insured portfolios to identify the root causes of performance trends that lead to meaningful and corrective actions
- Develop regular reports for internal management and external stakeholders that facilitate the quarterly reserving cycle and appropriate risk management

- Develop regular performance dashboards for internal management and external stakeholders to identify the key drivers of under / over performance versus annual targets and historical trends
- Communicating results to Stakeholders
- Migrate regular reports from MS Excel to SAS Visual Analytics
- Assist with quarterly and annual Solvency II reporting
- Assist with tasks related to the procurement of reinsurance including annual performance data and regular reporting
- Assist internal and external auditors in review of the Analytics Department
- Attend and complete IT Security training and any other LeasePlan Insurance/LeasePlan Corporation training as required

Knowledge

- Third level qualification, preferably in insurance, analytical or a maths or actuarial related discipline
- A number of years relevant work experience
- Experience with SQL, SAS, GLM analysis are preferable

Skills

- Proven management experience, ability to coach team members
- Proven analytical skills with an ability to analyse and interpret figures
- Strong computer skills and knowledge of applications such as MS Office, in particular Excel is an essential requirement
- Confident communication (verbally, written and graphically) with the ability to explain often complex issues to a range of audiences
- A team player possessing excellent interpersonal skills who is comfortable interacting with people across departmental and organisational lines
- Experience of Project Management an advantage
- Experience with Solvency II reporting would be an advantage
- Ability to work independently and also as part of a team
- Organised individual who can prioritise workload and multi task in order to meet deadlines
- Proactive in identifying issues and proposing solutions
- Ability to collate information and assist with preparation for presentations

LeasePlan Insurance is an equal opportunities employer