



## **Motor Underwriter**

**Location: Leopardstown, Dublin 18**

### **SUMMARY**

Part of the specialised Underwriting team responsible for the pricing, implementation and maintenance of our motor insurance programmes in 20 jurisdictions. Working with Actuarial, Legal and Business Development teams to develop insurance products for the clients of LeasePlan, the global leader in fleet services and driver mobility. This role will report into the Head of Underwriting.

### **DETAILS**

#### **Job Purpose**

- Managing various existing motor insurance programmes across multiple jurisdictions
- Interact with our in-house Actuarial, Legal and Business Development teams and the insurance managers at the various LeasePlan entities
- Using risk-based pricing models for new business and renewals
- Implementing aggregate deductible structures and risk retention programmes
- Work with Analytics team to leverage newly available data for more accurate pricing
- Role reports to the Head of Underwriting with regular exposure to the Executive Management Committee (EMC)

#### **Responsibilities will include but are not limited to:**

- Underwrite insurance programmes in conjunction with in-house actuaries
- Define, develop and update policy wordings for new and existing programmes
- Co-ordinate the implementation of and the annual review of the Risk Selection & Pricing Procedures issued by LeasePlan Insurance to LeasePlan entities acting as policyholders and/or intermediaries of LeasePlan Insurance
- Construction and review of tariffs for local and pan-European insurance programmes
- Co-ordination, review, and approval of quotations referred to LeasePlan Insurance in conjunction with fellow underwriters
- Identifying and implementing corrective measures required to enhance the profitability of a motor portfolio
- Provide support to the local Insurance Managers and Cell Leaders
- Monitoring and administrating the Underwriting Key Performance and Key Risk Indicators
- Co-ordinate and administer reinsurance referrals and requests, in conjunction with in-house reinsurance team and external parties
- Participate in the review of programme structure, terms and conditions
- Participate in Business Control Reviews to ensure compliance with underwriting and regulatory guidelines
- Building strong relationships with internal and external parties
- Participate in Business Development and other projects
- Any other tasks or projects as requested by the Head of Underwriting
- Attend and complete IT Security training and any other LeasePlan Insurance/LeasePlan Corporation training as required

## **Knowledge**

- APA qualification is required and a willingness to obtain the CIP or further qualification is a benefit
- Knowledge of underwriting rating methods, procedures and reviews
- Understanding of cross border insurance programmes (“Freedom of Services”, Solvency II, Insurance Distribution Directive, etc.)
- Up to 2 years’ experience of underwriting motor insurance risks and ancillary covers

## **Skills**

- Experience of motor insurance underwriting (fleet & personal lines) with a proven track record of identifying and implementing measures required to enhance the profitability of a motor portfolio
- Experience in the design and construction of policy wordings for a range of motor insurance and ancillary covers
- Exceptional written and verbal communication skills
- Excellent numeric, analytical and computer skills, especially Excel
- Time-management and ability to meet reporting deadlines as required
- Team player who will be an integral part of a small, highly specialised Underwriting team

## **What we offer?**

- LeasePlan Insurance is part of LeasePlan Corporation which is the leading provider of fleet management and driver mobility services worldwide with 1.7 million vehicles under management in 32 countries and provide financing and full-service leases to corporate, SME and private leases clients
- This is an exciting opportunity for an ambitious individual who can deliver strong results, manage internal and external stakeholders, and contribute to an enjoyable and motivated company
- Great benefits such as company health and dental insurance, attractive pension, performance related bonus, gym membership, Bike to Work scheme, TaxSaver travel tickets
- Educational support towards professional and personal development

**LeasePlan Insurance is an equal opportunities employer.**